

LANDING PAGE FRAMEWORK THAT OHHH... ALRIGHT.. CONVERTS

VIVIEN STRATEGIC WRITING

FROM-VIVIEN.COM



Your Landing Page determines how well it attracts or repels your customers

It should flow parallel to your customer's journey as a funnel

Each step of your funnel should build trust and nurture your leads towards your call to action.



A good example of a sales funnel is Gumroads Landing Page

Here's how you can build your sales funnel



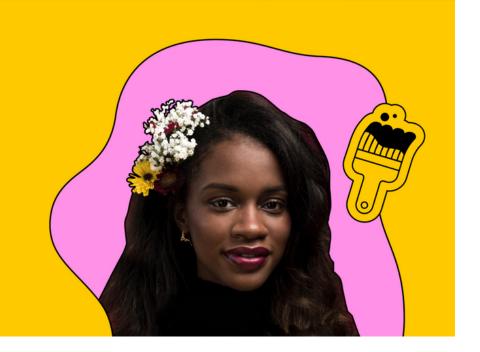
## Know what drives your audience What do they need help with

## GUMOOD

Features Pricing University Blog Discover Login Start Selling

### Go from zero to \$1

With Gumroad, anyone can earn their first dollar online. Just start with what you know, see what sticks, and get paid. It's that easy.



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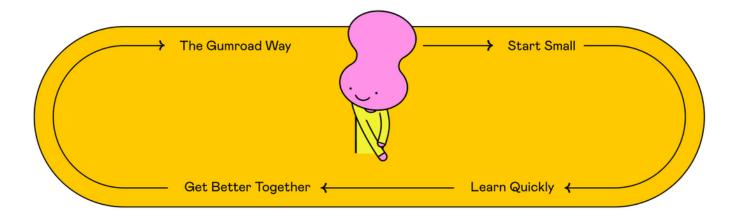
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## Make your customer the hero and position yourself as the guide



You know all those great ideas you have? We want you to try them, lots of them, and find out what works.





#### Take away any risk





#### Handle any objections

#### Make your own road

Whether you need more balance, flexibility, or just a different gig, we make it easier to chart a new path. You don't have to be a tech expert or even understand how to start a business. You just gotta take what you know and sell it.

Explore Features →



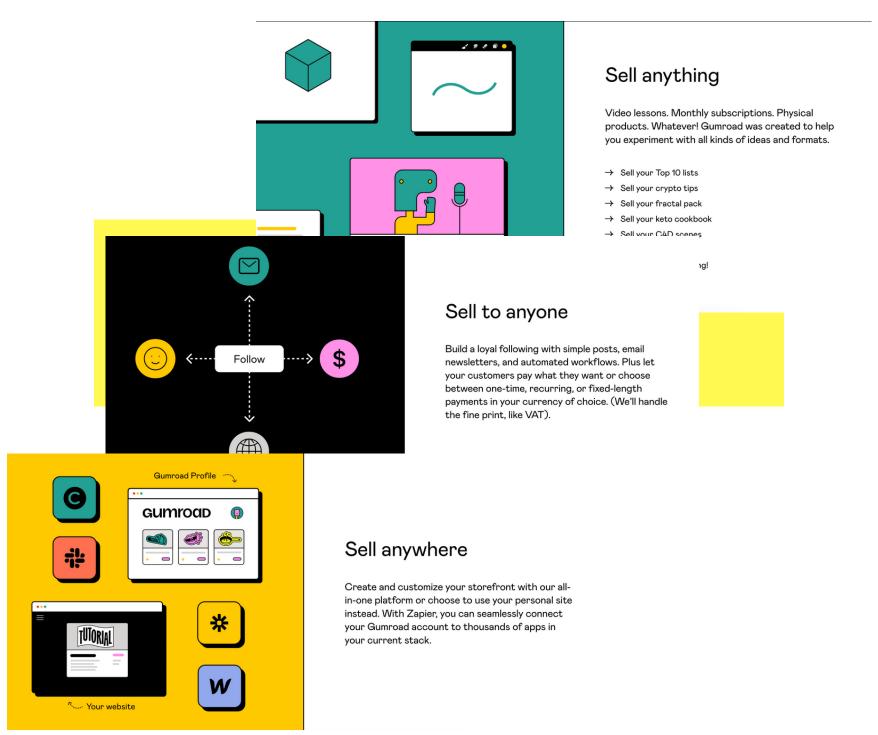
### Add your social proof

"I launched MaxPacks as an experimental side gig; but within 2 years those Procreate brushes were earning more than my 6-figure salary in CG. Leaving in favor of Gumroad enabled me to explore other aspects of my art, develop new hobbies, and finally prioritize my personal life."

Max Ulichney sells Procreate Brush Packs



# Vivien Show An Easy And Clear Path



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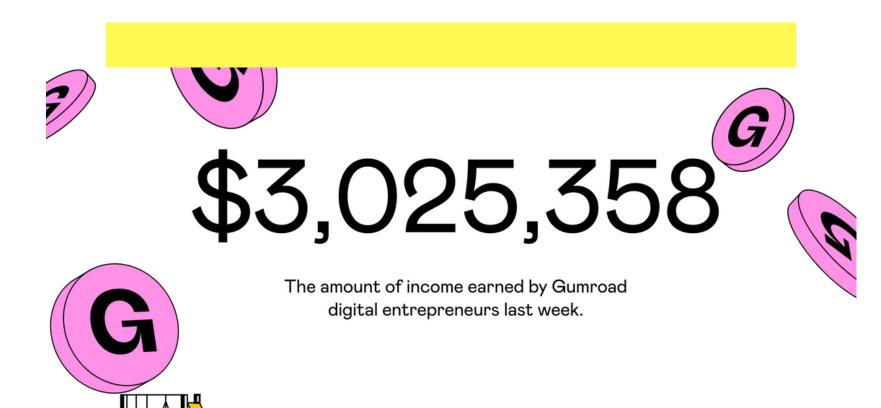


## Show them what failure to take action looks like



from Vivien

Show them what success looks like Use of "last week" – creates urgency





#### Call to Action

Share your work. Someone out there needs it.

Start Selling



- Know who you are talking to
- Know what drives your audience
- Position the Customer as the Hero and you as the Guide
- Take away their risk
- Handle any objections
- Add Social Proof
- Show An Easy And Clear Path
- Show them what failure to take action looks like
- Shows them what success looks like and create urgency
- Call to Action

95% of marketing is about clear, compelling communication.

Strategic writing creates the perfect communication storm that pulls your clients in with your written content and keeps you top of your customers' mind, so when your clients are ready to buy — they'll buy from you.

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